LEISURE

MAREX MAGAZINE 2018 EDITION • ISSUE NO 4

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EDITORIAL

DEAR BOAT LOVER

Marex has received a lot of good publicity in the media the last years.

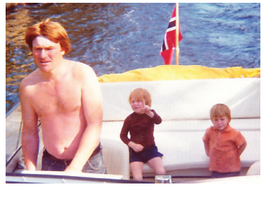
For our company, this is highly appreciated and to be honest we feel overwhelmed. We started to change our range of boats into something new a decade ago. We wanted to use all the feedback we got from our customers into something different. Now that our sales numbers are getting so high it looks like that was a good idea.

Marex wants to give the credit back to our customers and visitors on boat exhibitions. If we hear the same request several times it is time to do something. Men and women see things differently and children see thing from another angle than their parents. Few men are packing the bag for the kids. We must listen to everybody to make a good family boat. We have exhibited boats now for over forty five years. Thank you all for all your good tips and guidance in what a great boat should have. You have made us better! We want our boats to be as functual as possible. User friendliness is what you customers taught us to be. Our canopy solution is a result of that. Comfort is also very important and very often overlooked by boat producers. Have a seat in our boats! -Try in the captain's chair. Take a look at our bedrooms and the size of our beds. Imagine yourself preparing food… and then compare us with other boat producers.

Marex as a company is expanding. Our production is running well and we have started to expand our factory with 7000 m2. We need that urgently. We also prepare for several new models, but what comes is still a secret. We however can say that we are very happy with the development. If you already own a Marex or considering buying a Marex we look forward to welcome you in a boat show or at our dealer's premises.

Thank you for trusting in us!

Espen and Thomas Aalrud



1973

1973
The Marex company was born.

The founder Eyvin Aalrud established the company together with Gjerulsen, the owner of Joda boats.

Marex rented the production facilities in Rykene in Southern Norway

Marex starts producing the Marex 24 Sun Fun and Marex 24 Sun Cab.

These models where produced from 1974 to 1987.

Altogether 432 of this models were made.

1974-1976

1974
Marex launched the 32 Friendship.

This model was produced from 1974 to 1999.

All together 142 of these models were produced

1976.
Marex introduces 23 DC

This model was produced from 1976 to 1985.

167 of this model were made.

1978-1980

1978
The factory in Rykene burns down and all the moulds were destroyed. Joda bought the production facilities in Fevik from Fjord Boats and Marex started production by renting parts of the factory from Joda.

Aalrud buys out Gjerulsen and transfers 49% of Marex to his sons Espen and Thomas.

1979
Marex launched the 27 Sun Cruiser. This boat was the first of the model called Suncruisers and was produced from 1979 to 1990. 111 boats were made of this Suncruiser

1980
Marex starts the production of 21 Flexi. Produced from 1980 to 2001. Altogether 593 boats were produced.

1983-1984

1983.
Marex develops 77 Holiday. This was the first of the Holiday models and was produced from 1983 to 1990.

Altogether 356 of this Holiday type was made.

1984
770 Dogger .

This model was produced from 1984 to 1991.

60 of these were made.

1985-1987

1985.
Marex starts production of 23 Gambler. This model was in production from 1985 to 1991.

99 units of this boat were made.

Marex starts production of 21 Dixi. This model was in production from 1985 to 1990.
35 boat in total

This model was in production from 1985 to 1991.

1987
Marex introduces 19 Pepper.

1987 1990.
25 boats in total.

1988-1990

1988.
Marex develops 19 Chili

28 boats were produced.

1989
23 Touring Sport.

This boat was produced from 1989 to 2001.

89 boats of this model were made.

1988 - 1998:
Marex develops 28 Consul
Number produced: 102

1990
Marex launched the second version of Sun Cruiser the “290” 356 units made

THE MAREX HISTORY

1991-1997

1991
The second version of the Holiday is launched. The “280”

350 unitsl

1994
Marex 27 Quintett is launched. This model was build between 1994 and 1997. 38 where made in total

1996
Marex 270 Estremo is introduced. This model was built between 1996 and 2015. 306 were made in total

1997
Marex moves into their own production facilities in Fevik, Norway

1998-2003

1998
The founder of Marex Eyvin Aalrud dies. His sons Espen and Thomas Aalrud takes control of Marex.

2000
Marex introduces 330 Millennium.

2001
Marex launches 21 Duckie. The boat receives award for Design Excellence by the by the Norwegian Design Award.

Marex starts a small production in rented facilities in Lithuania.

2003
Marex celebrated its 30th Anniversary

2004-2006

2004
Marex invested in the first factory in Kaunas, Lithuania.

2004
330 Cabriolet Cruiser is awarded “Motorboat of the Year” by Oslo International Boat Show.

2006
The models 330 Scandinavia and 330 Cabriolet Cruiser are replaced by 350 Scandinavia and 350 Cabriolet Cruiser.

The third version of Suncruiser came on the market. The 300 SC and 159 units.

2006-2011

2007
Marex invests in another 11000 square meter factory outside Kaunas, Lithuania.

The staff in Marex group has by this time reached 75 people and for the first time, Marex has a turnover of approx 100 million NOK.

2008
The new flagship 370 Aft Cabin Cruiser is introduced to the market. The boat was the winner of European Power Boat of the Year” 2009. European Motor Boat of the Year 2011 and the Best motor Boat of the year at Oslo International Boat Show

45 YEARS OF EXPERIENCE

2012-2014

2013
Marex introduces 320 Aft Cabin Cruiser to the market.

2013
320 Aft Cabin Cruiser is the winner of:

European Power Boat of the Year 2013

European Motor Boat of the Year 2013

Norwegian Motor boat of the Year. 2013

Adriatic Motorboat of the Year 2013.

2015-2016

2016
Marex presents 375 Cruiser to the market.

2016
375 receives Higly Recomended Award and is also nominated for the European Powerboat of the year.

Marex gets more positive press than ever before.

2016-2018

2017
310 The fourth generation Sun Cruiser is presentedto the market.

2017
310 Sun Cruiser is the winner of:

European Power Boat of the Year 2017

European Motor Boat of the Year 2017

2018
Marex 310 Sun Cruiser gets the German Design Award

The staff now counts over 200 in total.

Your best partner in the Mediterranean

Costa Brava Office:

Avda. Joan Carles I nº46,

17487 Empuriabrava

Girona (Spain)

(+34) 972 45 00 63

nauticluis@nauticluis.es

MAREX

SPANISH IMPORTER FOR THE BEST BRANDS

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Illes Balears (Spain)

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Lco@nauticluis.es

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REESE MARIN

I 20 år har Reese Marin haft et meget tæt samarbejde med hjertet af Marex Familien. Dette har givet os et detaljeret produktkendskab, som vi med stolthed reflekterer over på vores kunder.

Besøg Reese Marin Yachtcenter i Aabenraa, hvor vi gennem årene har været en solid sparringspartner og præget både design og produktion af Marex stærke og uovertrufne produktportfølje.

Vi inviterer dig hermed også til en fremvisning af bådene på værftet, eller på en af store bådudstillinger i både ind- og udland.

MORE THAN 100 MAREX SOLD

MAREX

DENMARK & NORTH GERMANY EXCLUSIVE DEALER SINCE 1998

20th ANNIVERSARY

Seit 20 Jahren pflegt Reese Marin eine erfolgreiche Zusammenarbeit mit dem Herz der Marex Familie. Dadurch haben wir ein besonderes Kenntniss der Marex Yachten, die wir mit Stolz auf unsere Kunden reflektieren.

Besuchen Sie Reese Marin Yachtcenter in Aabenraa (DK), nur 20 minuten von Flensburg entfernt. Hier sind wir durch die vergangenen Jahre ein wichtiger Partner des Marex Unternehmens geworden, wo wir mit unserem besten "know-how" das unübertroffene Produktportolio Marex' geprägt haben.

Wir laden Sie hiermit herzlich zu einem Werftbesuch oder zu einer der internationalen Bootmessen ein.

Reese Marin - Sydhavn 4 - 6200 Aabenraa - Denmark - +45 74 62 62 56 - info@reesemarin.dk

THE EUROPEAN POWER BOAT AWARDS 2017

The “European Powerboat Award” is the most important award of this industry worldwide. Marex 310 Sun Cruiser won the prestigious prize Power Boat of the Year 2017.

Owner of Marex Espen Aalrud receives the prize in Düsseldorf.

A proud Marex owner Espen Aalrud.

Espen Aalrud together with Marex dealer in Denmark Henrik and Kaspar Reese.

The jury of the European Powerboat Award is compiled from test riders and editors-in-chief of the leading European motorboat-magazines.

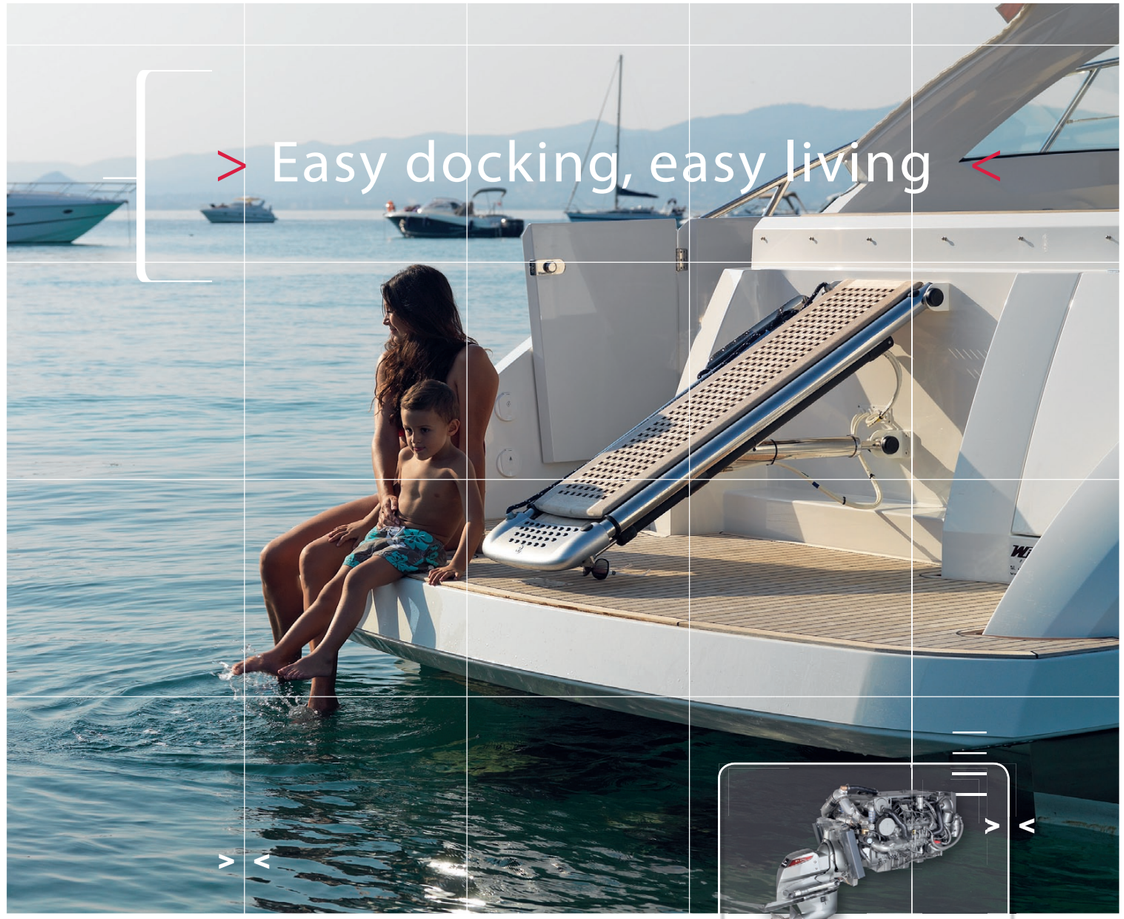
In total, these magazines represent over one million monthly readers in Europe and far beyond. Besides the print products, the magazines cover a much larger range, containing digital channels like websites, Facebook sites, Instagram pages and YouTube channels, providing information about boating to millions of users across the world.

This makes the “European Powerboat Award” the most important award of this industry worldwide. The organization and implementation of the award ceremony is carried out by the BOOTE editorial department in Hamburg, who launched this award in 2005.

Following the nominating-phase, The Jury meets each year again in November, to vote for the final winners. Criterias like workmanship, safety, driving behaviour, design, distribution of space and the price-performance ratio are considered and rated and compared on an internal scoring system. The boat that has the most points in its class, will be awarded the well-earned title: **“European Powerboat of the Year”.**

The price is the most important award of this industry worldwide. The winners are announced during the Flagship-Night, which takes place during the first night of the Düsseldorf International Boot Exhibition. The festive gala event is hosted by the Delius Klasing publishing house, in cooperation with the exhibition in Düsseldorf.

YANMAR



Yanmar Sterndrive Joystick system

Å styre en båt med en joystick i stedet for et ror er ikke noe nytt, men Yanmar har lykkes med å designe det beste systemet som finnes. Clutchen er hydraulisk, noe som gir ekstremt myke og stille skift. Avansert software velger den optimale posisjonen for de to Yanmar ZT370 drevene som sitter bak to kompakte Yanmar V8 dieselmotorer. Rotasjon, sideveis eller diagonal bevegelse, alt er like enkelt når båten er utstyrt med Yanmar Joystick Control System.

State of the art steering

www.yanmar.no

THE PRIZE THAT VISUALIZES SUCCESS

The German Design Award is one of the most well-respected design competitions in the world

Marex 310 Sun Cruiser is the winner of the German Design Award 2018 for excellent Product Design in the category Transportation.

The German Design Council, is one of the world's leading competence centres for communication and brand management in the field of design. The German Design Award directly contributes to any overall commercial success. Prizes will only be awarded to projects that truly represent pioneering contributions and present unique design trends to the German and international design landscape.

The German Design Award is one of the most well-respected design competitions in the world and is held in high regard well beyond professional circles. This year there were more than 5,000 entries and the jury of the German Design Award 2018 is made up of design experts from various disciplines.

They come from the world of business, education and science as well as the design industry and are recognized leading authorities in their respective fields.

GERMAN DESIGN AWARD WINNER 2018

MAREX WINNER OF THE MOTOR BOAT AWARDS 2017.

The prestigious Annual Motor Boat Awards were celebrated at a gala dinner in London hosted by Motor Boat & Yachting magazine

An audience of over 250 international guests saw the 2017 Motor Boat Awards presented to winning boats in eight categories ranging from Sportsboats and RIBs to 100 foot plus Custom Yachts.
The award ceremony attracts representatives from the world's biggest boat manufacturers and sales companies, together with marine industry VIPs. All the nominated finalists have been tested in 2016.

The Awards presentation was hosted by Motor Boat & Yachting's Editor, Hugo Andreae, and Deputy Editor, Jack Haines. A panel of five highly experienced marine journalists was responsible for sea-trialling all 47 finalists before selecting the winning craft. The international nature of the event was reflected with winners from Scandinavia, Netherlands, Italy and the UK.

This is the fourth year in a row Marex appears on this exclusive list of award winners, having won earlier for its models 320 ACC and 370 ACC. The Marex 310 took the award for the Sportscruisers up to 45ft' category.

Jack Haines commented: "This boat combines sociable deck spaces with clever detailing and a bright, room interior".

Owner of Marex Espen Aalrud together with the team of UK Marex dealer Wessex Marine

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The Axiom MFD from Raymarine is reinventing navigation. With faster performance, intuitive operation, and leading-edge technology, Axiom delivers unmatched awareness, above and below the water line.

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IR Analytics technology supports the monitoring of potentially dangerous targets. The function is only available with Axiom displays in conjunction with the FLIR M100 / M200 cameras.

Axiom Touch-Screen Multifunction Displays **www.raymarine.com**

Images for illustrative purpose only.

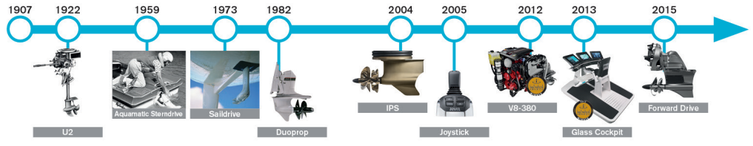
PHOTO: MAREX

Raymarine
SIMPLY SUPERIOR™

Volvo Penta

A LONG HISTORY OF INNOVATIONS

Ever since the famous B1 was constructed by Edvard Hubendick at Sköfde Foundry in 1907 – to today's innovative marine products and high-tech industrial power generators, quality and efficiency has always been our guiding principles. Engines with outstanding overall performance, yet quiet and smooth-running. In addition, the fuel economy is world-class, offering you unbeatable low CO_2 emissions. Combined with Volvo Penta's range of smart features, such as low-speed mode and cruise control, you'll have everything you need for excellent cruising. **www.volvopenta.com**



VOLVO PENTA

GIANT KILLER.
“THE 31FT STAR THAT IS AS FAST AS A SPORTSBOAT AS VERSATILE AS A COUPE, AS SOLID AS A TRAWLER AND BETTER VALUE THAN ANY OF THEM! THIS IS A BRILLIANT CLEVER, BUT SURPRISINGLY AFFORDABLE SCANDINAVIAN CRUISER”.

BÅTLIV. NORWAY

HOMERUN,
A BIG HIT FOR THE WHOLE FAMILY. THE BOAT HAS A VERY GOOD SPACE UTILIZATION AND PRIORITIZING ON SMART SOLUTIONS. THE MAREX 310 SUN CRUISER, IS THIS YEAR’S MOST EXCITING FAMILY BOAT IN ITS CLASS. IT’S THE WILL TO THINK OUTSIDE THE BOX, THAT MAKES MAREX BOATS DIFFERENT FROM THE REST OF ITS COMPETITORS

BÅTMAGASINET. NORWAY

MAREX 310 SC

“SMALL YACHT WITH BRILLIANT CANOPY
PROBABLY THE BEST CANOPY SOLUTION IN THE WORLD AND THE BOAT HAS AN ENORMOUS AMOUNT OF ACCOMMODATION ON THE LOWER DECK.”

BÅTLIV. NORWAY

“THE BEST BOAT IN EUROPE?
IN THE PAST YEAR NO BOAT HAS RECEIVED SO MANY POSITIVE COMMENTS AND FAVOURABLE REVIEWS AS THE MAREX 310 SUN CRUISER . MAREX 310 SUN CRUISER IS A FANTASTIC BOAT WITH SO MANY SMART AND ELEGANT FEATURES. MAREX QUALITY IS ALSO FAULTLESS BOTH IN PRODUCTION AS WELL AS IN RAW MATERIALS. IT IS EASY TO UNDERSTAND WHY BOATING EXPERTS AROUND THE WORLD HAVE PRAISED THIS BOAT. “

VENE FINLAND

"The best value cruiser on the market today, and quite simply the most accomplished 32ft cruiser in the world"
MOTORBOAT&YACHTING

MAREX 320 ACC

OVERALL IMPRESSION SCORES ALMOST SIX OUT OF SIX. ONE NOTICES THAT THE BOAT IS BUILT BY REAL BOATERS WHO KNOW HOW A BOAT USED IN PRACTICE. GOOD CRAFTSMANSHIP IS PERHAPS THE BOAT'S PREMIER HALLMARK.
BÅTLIV. NORWAY

"ITS HARD TO THINK OF ANOTHER CIRCA 30FT BOAT THAT COVERS QUITE SO MANY BASES QUITE SO DEFTLY"
MOTORBOAT MONTHLY

"THE FAMILY BOAT REBORN
MAREX 320 IS THE AFT CABIN BOATS MODERN SUCCESSOR. A GIGANTIC INTERNAL VOLUME, COMFORTABLE LIVING AND FAMILY CUSTOM SOLUTIONS COMBINE TO PROVIDE UNPARALLELED ACCOMMODATION IN MODERN YACHTING HISTORY. THE 320 ACC SETS A NEW BENCHMARK FOR THE NORDIC FAMILY BOAT LIFE."
NORWEGIAN BÅTMAGASINET

"NO DOUBT THAT MAREX HAS STRUCK THE JACKPOT WITH THEIR CONCEPT, AND THIS BOAT WILL MAKE EVERY BOAT OWNER AND HIS FAMILY VERY HAPPY. THE BOAT HAS, IN FACT, A VERY SMART LAYOUT, BECAUSE PARENTS AND CHILDREN CAN HAVE THEIR OWN PRIVACY IN THE AFT CABIN AND FRONT CABIN, AND THEY CAN MEET IN THE MIDDLE OF THE LARGE CENTRE COCKPIT. CANOPY SOLUTION IS GENIUS, WHERE YOU CAN BOTH USE THE BOAT IN THE RAIN AND SUN. IN 10 SECONDS, THE CANOPY OPENS, AND YOU GET A BIG LIGHT CENTRE COCKPIT."
BÅDNYT DENMARK

"A STAR IS BORN:
"IS THIS DAZZLING NEW CRUISER, THE HOLY GRAIL OF FAMILY FRIENDLY BOATING. MAREX 373 DESERVES THE TITLE EXTRAORDINARY AS A JACK OF ALL TRADES, I DOUBT THAT IT HAS ANY PEERS."

MOTORBOAT&YACHTING

"THE QUEEN"
THE NORWEGIAN SHIPYARD MAREX, DERIVED FROM THE LATIN WORDS MARE AND REX (KING OF THE SEA), HAVE WITH THEIR NEW 373 AFT CABIN CRUISER PRESENTED A JEWEL ONTO THE MARKET. THE BOAT STANDS OUT WITH PLENTY OF SPACE, THOUGHTFUL CONCEPT AND SEAWORTHINESS."

MARINA BOAT MAGAZINE

MAREX 373 ACC

"THE SUCCESS BOAT"
FEW OF THE BIG BOAT PRODUCERS IN EUROPE UP TO NOW HAVE DARED TO RE-INTRODUCE THE AFT CABIN FORMAT INTO THE MARKET. NORWEGIAN MAREX HAS DONE IT, AND WOW, HOW WELL IT WORKS

VI BÅTÄGARE. SWEDEN

"NOT STRANGE THAT MAREX 373 ACC WAS VOTED EUROPEAN MOTOR BOAT OF THE YEAR. WE TRIED IT IN THE HEAVY WEATHER. IT IS A WONDERFUL FAMILY BOAT WITH UNIQUE AFT CABIN. IF YOU ARE A FAMILY OF 4-5 PEOPLE, THERE IS NO DOUBT THAT CHILDREN AND ADULTS WILL FIGHT TO SECURE THE DREAM AFT CABIN DURING THE HOLIDAY TRIP."

BÅTMAGASINET NORWAY

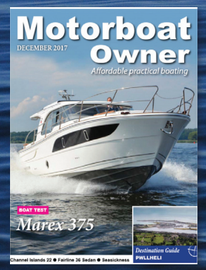
MAREX 375

“MAGICAL MAREX 375
38 FT OF PURE SCANDINAVIAN GENIUS
ONE OF THE MOST USER-FRIENDLY CRAFT WE’VE EVER TESTED”

MOTORBOAT & YACHTING

“A QUIET SENSATION
WITH ITS NEW TOP MODEL 375, MAREX HAS DRIVEN THE DEVELOPMENT OF SMART SOLUTIONS TO AN EYE-CATCHING LEVEL. THE MAREX 375 HAS AN ASTONISHING PACKAGE OF SOLUTIONS THAT WILL BE REVOLUTIONARY FOR THE INDUSTRY - AND ADDICTIVE TO THE BOAT OWNER”

BÅTMAGASINET NORWAY



“THE QUALITY OF THE BUILD AND MATERIALS USED, ARE SIMPLY FIRST CLASS. IF YOU WANT ONE OF THE BEST SUN 40 FT COUPE STYLE BOATS ON THE MARKED TODAY. YOU REALLY SHOULD TAKE A LOOK AT 375”

MOTORBOAT OWNER

“A NUMBER OF CORE AREAS IN THE MAREX 375 ARE CRAFTED TO AN IMPRESSIVE LEVEL. “WE FIND LITTLE OR NOTHING TO CRITICIZE ON MAREX 375. AS A CABIN CRUISER AND FLOATING SUMMER HOME WE CONSIDER IT TO BE PERFECT”

“MAREX HAS COME UP WITH SO MANY CLEVER IDEAS FOR THE 375 AS THEY HAVE PUT THEIR MINDS TO DESIGNING SOLUTIONS FOR THE HOME AS WELL. THE 375 IS CLEVER, AND CLASSY AND WITH MORE HIDDEN FEATURES THEN A SWISS ARMY KNIFE. THIS IS A VERY APPEALING ALL-WEATHER CRUISER “

MOTORBOAT & YACHTING

MAREX IN THE HEADLINES

OF BOAT MAGAZINES WORLDWIDE

AVAILABLE MODEL FOR CHARTER AND SEA TRIALS IN CROATIA BRAND NEW MAREX 375!

70 premium charter yachts in Šibenik, center of Adriatic | RYA Training center for sailing and motor boats

Charter management programs | Sales of used boats - brokerage

SAILING BOATS, CATAMARANS, MOTOR BOATS, CREWED YACHTS

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DE BOARNSTREAM
INTERNATIONAL MOTORYACHTS

since 1964

*"Ons **streven** is om u als **watersportliefhebber** zorgeloos van uw vrije tijd op het water te laten **genieten**"*

OFFICIAL DEALER MAREX HOLLAND

Bouwer en verkoper kwaliteitsjachten

De Boarnstream is dé leverancier van watersportplezier! Wij zijn bouwers van de Boarncruiser (van 10 tot 30 meter) en importeur van Marex! Wij beschikken over een groot aanbod van occasions en exploiteren een prachtige jachthaven. Uw jacht verdient persoonlijke aandacht! Daarvoor kunt u bij onze jachtservice terecht.

VERKOOP

JACHTWERF

JACHTHAVEN

Boarn to cruise... a way of life. By Boarnstream

www.boarnstream.nl

Tel.: +31 (0) 566 – 60 08 28
Industriewei 2, Jirnsum (NL)

MAREX EXCLUSIVE

Marex Boats UAB, founded in Norwegian craftsmanship and traditions. The Marex-name comes from the two Latin words “mare” (sea) and “rex” (king): King of the Sea, which also summaries our product-philosophy.

More than four decades have passed since the first Marex Boat was launched in Norway. We are proud to pursue this heritage in our modern, state of the art factory in Kaunas, Lithuania. Our long experience with developing and building boats tailored for both the archipelago and the rough open waters between Norway and Denmark, is our heritage. Usability in this waters is one of our core values in our product development today. Today all Marex Boats are manufactured in Kaunas Lithuania, and the company has exceeded any of the founders expectations and has grown to be the largest Scandinavian high-end boat manufacturers, well known all over Europe for its quality, longevity and durability. The number of Awards and Commendations Marex has received over the last decade in the national and international arena, makes it evident that Marex has succeeded in their ambitions to become King of the Sea.

MADE BY HAND – CRAFTED FOR LASTING

The craftsmanship of our professionals is clearly reflected in each completed Marex boat. The builders work closely together during the building phase to ensure the highest possible quality. At Marex, we have a long experience and knowledge that guarantees the best possible results. Marex is a traditional boat-yard in the sense that almost everything is created at our own facilities – and we are not an assembly factory. Marex is proud about the fact that we have competence in all the boat-building phases.
Any Marex boat is not just an off-the shelf product. Our clients can expect a fully personalized vessel. As a Marex customer you can choose between a wide range of exclusive, high quality materials, you can decide colours, upholstery, electronics, and lot more besides from a large selection of standard and extra equipment. You decide – we build it to your satisfaction.

PERSONALIZED MEANS AFFECTION

Marex is one of very few manufacturers that can offer a wide range of options made in-house. We cover every stage in the boat building process in our modern facilities in Lithuania, and we always take into account our customers’ demands in the design and requirements of equipment in their Marex craft. Our goal is to provide our owners with a personalized boat that exceeds their expectations on their onward journey at sea.

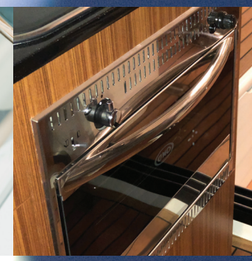
Exterior and interior – combined to suit your wishes. Selected, individual colours for the gelcoats, the upholstery, the interior and wooden details; fine Alcantara, Nirox, Nextell, oak and teak, navigational electronics, your personal choice from the versatility of high quality materials and equipment elements that turns any Marex into your very own – making it a personal choice of lifestyle and ambience.

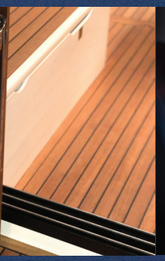
LUXURIOUS AND SEAWORTHY

Marex develops and builds boats that can handle rough seas over long distances. Solid, stable constructions and flexible functions amount to exceptional seaworthiness; even under the most difficult conditions. Quality and safety at sea have been trademarks of Marex products throughout the years. Since our establishment in the 70s, we have perfected the combination of performance and function through innovative solutions. Outstanding manoeuvrability, stable performance, high comfort and reliable operation. Marex will get you there safely – no matter what!

CRAFTMANSHIP

Our biggest goal is to deliver the best boat to every customer. We want to exceed your expectations and give you a fantastic boating experience. All our boats are tested extensively on water before they leave the yard. Our target is also to protect your investment through using the best components and the highest quality installations.





The Next Generation of Mercury Diesel Engines

Enhancing your boating experience

Mercury Vesselview Mobile

Instantly provides power of SmartCraft on your mobile device (iOS or Android)

Active Trim

GPS based automatic engine trim system

Joystick Piloting

Total control at your fingertips
Available both on stern drive and inboard applications

VesselView

Get all your engine information easily visible

DTS Remote Control

Delivers precise control and smooth operation

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TAPAS A La MAREX

Marinating olives

Marinating olives Is quite easy and the flavor you get from Catalonia is very impressive.

Ingredients

Black or green olives, fresh/brined or jarred
Good quality extra virgin olive oil
Fresh lemon wedges.
Cumin seeds
Whole garlic cloves.
chili flakes.
Fresh rosemary or oregano

Fresh oysters

For seafood lovers, perhaps nothing is more mouthwatering than freshly shucked oysters served on a bed of crushed ice and seaweed.

Method

1. When you buy oysters, make sure that they are tightly closed and heavy in the hand
2. Give them a rinse in cold water before you start preparing them
3. To open them, you'll need an oyster knife which is short, thick and quite blunt.
4. Hold the oyster curved-side down on a chopping board with a folded kitchen cloth between the shell and your hand. Look for the hinge between the top shell and the bot tom shell, and poke the knife tip into the crack. You need to push hard.
5. When you get the oyster open, throw away the top shell. If there is any seawater in the bottom shell with the oyster, try and keep it in there.
6. Pick out any fragments of shell and place the oyster on a plate with a mound of rock salt or crushed ice in the middle.
7. Season it with lemon juice or pickled red onions juice

Focaccia

Extremely easy, fast and cheap. Great for sandwiches and snacks.

Ingredients

•500g strong white bread flour
•2 tsp salt
•2 sachets dried easy
blend yeast
•2 tbsp olive oil
•400ml cold water
•olive oil, for drizzling
•fine sea salt

In a large bowl, stir together the flour, salt, sugar, yeast, garlic powder, oregano, thyme, basil and black pepper. Mix in the vegetable oil and water.

When the dough has pulled together, turn it out onto a lightly floured surface, and knead until smooth and elastic. Lightly oil a large bowl, place the dough in the bowl, and turn to coat with oil. Cover with a damp cloth, and let rise in a warm place for 20 minutes.

Preheat oven to 450 degrees F (230 degrees C). Punch dough down; place on greased baking sheet. Pat into a 1/2 inch thick rectangle. Brush top with olive oil. Sprinkle with Parmesan cheese and mozzarella cheese.

Bake in preheated oven for 15 minutes, or until golden brown. Serve warm

SAULIUS AT THE HELM

PORTRAIT: SAULIUS PAJARSKAS, GENERAL MANAGER AT MAREX UAB IN LITHUANIA.

Saulius Pajarskas (49) is the man who manages the Marex DNA in Lithuania. He has an impressive nautical background, both as a boat builder and sailing at the international top level.

Every boat manufacturer is entirely dependent on key people who understand the relationship between the product and its environment. When Marex took the first steps towards expanding outside Norway in the end of 1990s, they quickly came into contact with Saulius Pajarskas. He was already an established sailboat builder and has a long career as an elite winnor behind both the Soviet national team and the Lithuanian one.

He comes from a family that has what he describes as “golden hands”, which is also indicative of his demands for production and quality.

Saulius became both Champion of Lithuania and Champion of USSR

When did you have your first boating experiences? Were you interested in boats already as a child?

“The boating started quite early, already when I was around 10 years old,” says Saulius.

-We had a summer place by the sea, and I built my first dinghy under the discerning eye of my dad. He was a very useful man whom everyone knew because he could build or repair almost everything. I learned a lot from him, but I would not admit that I built my own boat because I was afraid he would stop me. Together with a mate I sailed the boat and we sailed across the bay to our country house. It was like crossing the Atlantic Ocean. A neighbour saw what we did and became seriously worried about us and told my father that his son was going to sink that day! It was windy and the boat was not the most seaworthy.

He ended up giving me an old Optimist dinghy that I reinforced and refurbished when I was 12-13 years old. Eventually, I spent a lot of time in the local boat club and became known as a handyman myself as well. That way, I got a lot of boat experience that has been helpful to take along with me.

Later, in 1981 Saulius became part of the permanent crew in the boat club in Kaunas and eventually ended up on both the Lithuanian and Soviet National Teams in sailing. He sailed a lot of different Olympic classes and built a career as a professional sailor. Huge effort and endurance provided rewarding results, and he became both Champion of Lithuania and Champion of USSR. As he was a top-level helmsman, he also participated as crew on larger boats up to ten meters in local and regional regattas representing the Lithuanian and Soviet national team.

How many years have you been with Marex, and how did it all start?
Today, Saulius Pajarskas Managing Director of Marex boats UAB and manages product development and production together with 200 employees.

-I met Espen Aalrud for the first time in 1998. Since then, we have built on solid foundations and it has been an incredible journey, together with my partner Raimondas Šiugždinis

I travelled to Norway initially where we were building some boats. Then we spent many years building expertise and production capacity in Lithuania. Raimondas and I had finished sailing on a professional level and had designed a fairly fast sailboat that we produced. It became a separate class here in Balticum, the RS 2.80. But we were more ambitions and we were given the opportunity to build the Marex brand into what it is today. It says a lot about the relationship between Thomas and Espen Aalrud and us that we have never signed an agreement but based all business on strong trust, Saulius says.

You are committed to sailing and you have made some impressive journeys with a VOR 60. Can you tell us more about that?
“It started with our boat club buying a Volvo Ocean Race 60, formerly Assa Abloy, in connection with Lithuania’s 1000th anniversary. The aim of the project was to sail around the world and visit different Lithuanian environments around the globe. We sailed for long periods without a break. I started what I would call the odyssey from Klaipeda to the Canary Islands and on to Cape Town as the captain. Then we exchanged the skipper responsibility between us, but I took part in the entire trip which took half a year. It was a wonderful voyage.

After the end of the anniversary project, we decided to participate in various regattas by boat, first in the Baltic Sea with Gotland Around, then Fastnet Race, several regattas in the Mediterranean, and above all in the Caribbean, from Antigua to St. Barth. We also realized the dream of participating in the Sydney Hobart Yacht Race, and we still sail with the boat which will soon be cruising again, this time in Hawaii, added Saulius.

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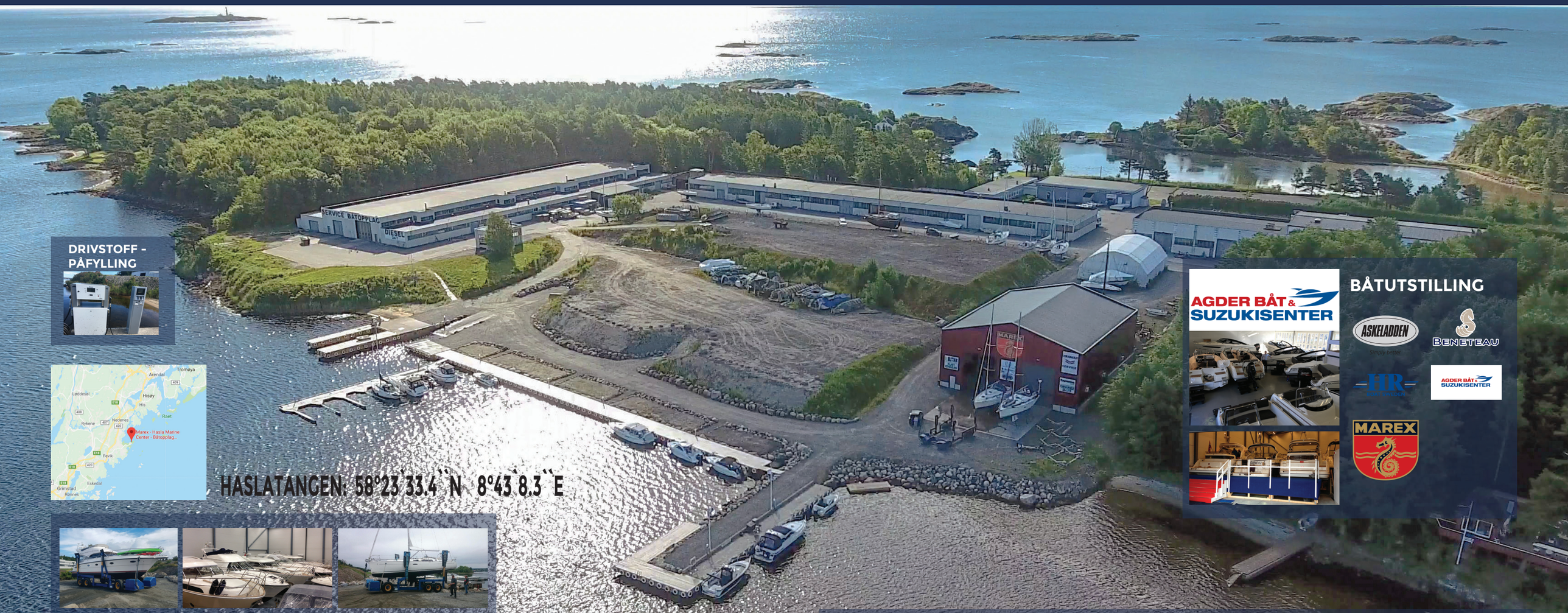

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- Full service og konservering av båt / motor.
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- Salg og montering av landstrøm, elektronikk og lyd.
- Salg av reservedeler.

LEANGBUKTA MARITIME SENTER

LEANGBUKTA MARITIME SENTER

Marex har sitt hovedsalgskontor i Leangbukta Maritime Senter utenfor Oslo. Her har produsenten samlet alle sine modeller i en permanent innendørs båtutstilling. Sammen med de mest tonangivende norske og utenlandske båtprodusentene kan Marex med stolthet ta imot sine kunder i et av Nord-Europas største båtsentere med til sammen over 100 båter i utstilling.

EKSKLUSIV BÅTMESSE – ÅRET RUNDT

Et senter ved sjøen

Marex sitt showroom, som ligger tyve minutters kjøring fra Oslo sentrum, er idyllisk plassert i strandkanten ved Oslofjorden. Produsenten har et eget, stort kaianlegg i tilknytning til senteret og i sommerhalvåret har Marex også en flytende utstilling. Da ligger båtprodusentens modeller i sjøen få meter fra kontorer og showroom slik at selgerne enkelt kan tilby prøvekjøringer og demonstrasjonsturer ute på sjøen. Dermed kan kundene selv danne seg en best mulig oppfatning av hvilken båt som passer familiens behov.

-Vi utvikler båtene slik at de skal være skreddersydd for nord-europiske forhold, men vår store eksportandel vitner om at båtene også har stor appell blant kunder over hele Europa. Vi har et tøft klima i Norge, og det stilles høye krav til både funksjonalitet og kvalitet. Det får kundene mulighet til å teste fra vårt senter, sier salgs- og markedsansvarlig Thomas Aalrud.

Maritim kompetanse samlet

I det store senteret er enhver tenkelig båtkompetanse samlet innenfor et lite geografisk område. Her finnes det eksperter og leverandører innenfor fagfelt som maritim elektronikk, båtmotorer, båtvedlikehold og seil. Senteret har også løfteutstyr for store båter. Alt er samlet i et idyllisk, inspirerende og maritimt miljø.

I et showroom har Marex samlet sitt brede sortiment av prisvinnende og klasseledende familiebåter. Her kan kundene komme året rundt og oppleve båtene i varme omgivelser og ta seg god tid i kjøpsprosessen. Marex sine selgere er alltid tilgjengelig for demonstrere båtene, og kunden kan i ro og mak vurdere ulike utstyrsalternativer, fargevalg og motoralternativer.

MAREX

ARNULF HANSEN & CO.

På Helgelandskysten i Nordland, i en av Norges mest naturskjønne skjærgårder, ligger Marex sin forhandler nord for Polarsirkelen. Med Lofoten som nabo i nord har familien Hansen drevet utstrakt virksomhet på Vågaholmen i 52 år – helt ute på kaikanten.

Trond Hansen driver i dag Arnulf Hansen & Co. som er aktive innenfor mange virksomhetsområder. Ikke minst er salg av moderne fritidsbåter en av spesialitetene, og flaggskipet i den maritime delen av deres virksomhet er Marex. Og man kan knapt tenke seg en mer eksotisk lokalisering av en båtforhandler. Langt mot nord,i en unik skjærgård som kan by på alt fra kritthvite strender, krystallklart vann og mektige tinder, har det tradisjonsrike handelshuset samlet sin virksomhet nede ved sjøen på Vågaholmen.

Et typisk handelssted som det var mange av langs kysten i tidligere tid, og som var et knutepunkt for hele regioner. Hit kom rutebåtene med folk, varer og post. Som ett av få gjenværende, levende handelssteder langs kysten, er Vågaholmen eksotisk. Her har fortsatt hurtigbåten anløp daglig og Arnulf Hansen & Co har tilpasset seg en ny tid og etablert en av distriktets flotteste gjestehavner, og kan tilby båtfolket et bredt spekter av servicetilbud på kaien.

Marex-forhandleren i Ultima Thule

VÅGAHOLMEN N 66 71´17´´, Ø13 28´02´´

Langs veien mot Nord

Fra Vågaholmen ser man ut mot hovedleden som snirkler seg mellom øyer og skjær langs kysten, der den tradisjonsrike Hurtigruten passerer to ganger i døgnet på sin vei mellom Bergen og Kirkenes. Denne leden ga Norge sitt navn: Nordvegen, Norway - veien mot nord. Handelshuset Arnulf Hansen & Co ligger nord for polarsirkelen, i det området som i klassisk europeisk kartografi ble omtalt som Ultima Thule, eller stedet "bortenfor verdens grenser".

I dag er stedet mer sentralt enn noen gang, og lokker til seg både langveisfarende og lokale båtfolk som kan handle mat, drivstoff eller båtutstyr på handelsstedet. Her fins også løftekran for båter, apotek og kafé. Et perfekt sted å finne ro for natten i den godt beskyttede gjestehavna – enten man er på en kortere tur i skjærgården, eller er underveis på drømmereisen til Lofoten.

ARNULF HANSEN & CO AS
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Phone: 0047 976 98 900
Website: www.arnulfhansen.no

Dealer-portrait:
Patrik De Vos
Yamaha Center Stockholm, Sweden

Patrik De Vos
Age: 50
Lives: Nynäshamn
Occupation: Owner and General manager
Dealer: Yamaha Center Stockholm
Years in the industry: 22 years
Favourite-Marex: Marex 373 ACC

Patrik De Vos, General Manager and Owner of Europe's largest Yamaha Center, has sold Marex since 1999. The experienced boat seller has Marex 373 ACC as his favorite and expects Marex to be one of the top premier brands in Europe

The Yamaha Center Stockholm is gigantic, with space of over 6,000 square meters, of which the boat exhibition is impressive 3,000 square meters. Here the company has a permanent boat show with no less than 70 boats. Marex is an important complementary brand for the big dealer, operated by Patrik together with Martin Karlsson.

-We have all Yamaha's engine products in the store. These include motorcycles, mopeds, snowmobiles, outboard engines and boats, quads, snowmobiles and power units, says Patrik De Vos.

Since we have such a wide range of smaller boats, we catch up with our customers very soon. Often we get customers who have never had a boat before. Some of these go on and buy a bigger boat to enjoy the boating in the archipelago for longer trips, and in that way it is perfect to complement our large range of Marex, "says De Vos.

Why did you choose to bet on Marex?

"I have sold the Marex boats since 1999 and have sold well over 100 boats here in Sweden. I am very passionate about the brand and feel that Marex has a very strong product line today. From the introduced 370 model in 2009 and up to 310, which came in 2017, they have developed a very good model family. Marex is a premium brand when it comes to quality in Europe today and I think they are among the foremost in Europe in terms of detail and finish. They build boats that appeal to people and family boats with many clever solutions.

What is your background in the boat industry?

"I've been working on boats since 1995. Then I started selling at Nimbus and worked there for a few years until I started for myself in 1999. First we got the agency for Sealine and then Marex in May 1999. The sale of big boats was a little adversity a few years ago, and in combination with the need for some new challenges,

I took the opportunity to buy the Yamaha Center here in Stockholm. Thus I left my former company Saltsjön Yachts, but after a short break, both Sealine and Marex joined the new company.

What is important for Swedish customers when buying a boat in this class?

-Marex is capable of building family boats with very smart solutions. And then they are Scandinavian boats that are adapted to the Nordic market, where we use the boats in a different way than you do in many other countries.

We think, among other things, that it is very easy to order the boat exactly specified with the equipment it will have from the factory. Just that we can customize the boats the way we want them is also an aspect that makes Marex very appealing to the customers.

"If you chose a Marex yourself, which one?

"It obviously depends on my budget, but I like their aft cabin cruiser very much. 370, or 373 as it is called today, is a fantastic boat. A real family boat for those who want to stay in the archipelago and stay overnight. That's probably my favorite.

"I have sold Marex boats since 1999 and have sold well over 100 boats here in Sweden"

"I am very passionate about the brand and feel that Marex has a very strong product line today"

MAREX 375

Now you can take a look at Marex in Europe's largest YamahaCenter!

We are proud to present some of Norway's most luxurious quality boats. Probably the best. You can see parts of the Marex program in Europe's largest permanent boat exhibition with Sweden's widest boat range and with more than 60 boats in our exhibition hall. We have knowledge and resources. Welcome.

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MAREX 310 SC

THINKING OUTSIDE THE BOX

The space utilization and the unique functional solution make the Marex 310 Sun Cruiser the market's most award-winning family cruiser ever. Marex 310 is the fourth generation of cockpit cruiser carrying the Sun Cruiser name. The very popular Sun Cruiser was launched in 1988 and produced until 2015. The successor elegantly joins the Marex model program.

TECHNICAL SPECIFICATION

- Hull type: Planning
- CE category: B
- Length: 9,46
- Beam: 3.22
- Depth: 0,97
- Empty weight standard boat: 4500 kg
- Births: 4 + 2
- Diesel tank: 440 L
- Fresh water tank: 280 L
- Blackwater tank: 150 L
- Width of side decks: 25 cm
- Seats: 8

KEY FEATURES

- Fastest canopy solution in the wolrd
- Timeless design
- Large and social cockpit
- Large and user-friendly accommodation
- First class toilet & shower room
- Functional overall layout
- Fuel-efficient hull

Thinking outside the box

Like the other Marex models, the new Sun Cruiser is a modern classic. A strong desire for designers and manufacturers to think outside the box has also given this model a number of unique solutions that, to an unparalleled extent, simplify boating for the family. New 310 Sun Cruiser is based on a deep understanding of user needs. The boat has an impressively huge cabin doorway, which makes it safe and easy to move from cabin to aft deck. The lounge format is huge with a large number of comfortable seating around a large long table.

The canopy is ground-breakingly unique and consists partly of a soft top and a side wrap around the seating group opens and closes as easy as the curtains at home, stowed away in their own hidden locker in the targa . The extremely smooth solution makes it possible to set up the canopy in seconds. The boat has three very comfortable face-forward seats including the driver's seat plus a specially developed and unique hatch down to the department before. The solution connects the mid cabin below deck with the cockpit in a social and easy way. Under the shelter of the passenger seat there is a giant cooling box, which has access to both the cabin below and the cockpit above.

Huge interior space

The internal space configuration of the Marex 310 Sun Cruiser has impressed both owners and the press since the launch. A comfortable and spacious cockpit takes into account the need to move between deck levels in an elegant way. Under the cockpit seating and under the seats on the bathing platform. There is a generous cabin area that is easily accessible thanks to smart design solutions. From the cockpit level downwards into the cabin area there are three doors that respectively lead to the master bedroom, toilet & shower and centre cabin. The sliding door has a large, glass opening with panoramic views. the panonamic view is made even greater through large hull windows. Here the delicate interior is bathed in light. Instead of old-fashioned doors, we have maximised the large living area with an elegant closure solution recessed into the floor.

Comfort and relaxation

The sum of features makes the 310 Sun Cruiser a superb family boat. The key priorities of a full-height centre cabin and plenty of space in the changing department, combined with smart layout in the master bedroom is superb. Here, the little ones, or their friends, have their own living space or den, with big hatches to the cockpit that both provide good ventilation and act as an evacuation route. Between main cabins and centre cabins there is an exemplary spacious and appealing bathroom with shower facilities. Large hull windows and delicate LED lighting provide an additional appealing environment.

Superb hull form

For maximum utilization of boat volume, and for optimal driving experience, the Marex 310 Sun Cruiser has a planning hull with sterndrive installation. With a single Volvo Penta D6-370 the top speed is 35 knots. The compact and solid hull marries perfectly with this family cruiser.

MOTOR BOAT MOTOR BOAT AWARDS WINNER 2017 PANTAENIUS

EUROPEAN POWER BOAT OF THE YEAR 2017

SETS A NEW STANDARD

MAREX 320 ACC

The aft cabin represents the very essence of Scandinavian boating. With Marex 320 ACC, Marex has revolutionized this concept and adapted to the new requirements and modern users.

This is our most complete family boat today With an internal volume, book comfort and family-friendly solutions that are unparalleled in modern Norwegian leisure boat history, the 320 ACC sets a whole new standard for Nordic family boat life. It shares many of the quality of 373 ACC - in a scaled-down and affordable version. The little sister provides just as big, and justified, excitement. Marex has identified with great precision the key needs a family has when spending a longer vacation at sea: giant berths, the classiest and best toilet room and shower facility, a first class, extremely user-friendly and safe deck layout, a unique and convenient canopy solution that also opens up the entire cockpit, the most social sofa around the dining table - all surrounded by a timeless design.

The perfect cruising boat
With the Marex 320 ACC, the owner and the family can explore the archipelago and far-flung ports of call with all the home comforts, looking for shelter in the bays and behind the islets. In its internal volume and class-leading comfort, 320 ACC beats significantly larger European competitors. And yet it has a size that is easy to handle and gives access to all the nooks and crannies - areas that larger boats can only view from afar.

A summer home
Marex 320 ACC is a summer home for a large family. The sea-going credentials are well taken care of with a serious hull built for traditional single, shaft-mounted engines and rudder. The well-designed hull form makes it possible to maintain a comfortable and economic cruising speed under all conditions.
With two large cabins, this boat has an impressive overall comfort. The aft cabin, which has considerable standing height, has both a double bed and a single bed. The combination of a wide window area underneath the deck and openable hatchway lets the nature and the surrounding environment into the boat. With a folding table and a unique drawer module in front of the berths, this area works just as well for three children as for two adults and one child. And the main cabin area is even bigger! There is a “king size” market-leading bed forward. Here too there are large windows in the hull that provide the very best open outlook from the cabin. The panoramic windows give a whole new dimension to the morning in the archipelago. In the main cabin there is both huge storage under the bunk, and a whole section with deep drawers and a spacious wardrobe in the aft side of the cabin. Due to the fact that the door of the main cabin is on the port side we have managed to create a full and elegant bathroom that accommodates a spacious shower space.

Lovely cockpit
Thanks to the elegant overall layout, you can easily move past each other on the way from the cabin to the bathing platform. The large flaps on the table make it very easy to fit into the large U-shaped couch. Here is a very comfortable dining area for six people, which, on social occasions could easily expand to fit eight people. The front of the seating can be tilted aft so that you get two forward-facing two seats in addition to the driver’s seat. This superbly designing living space combines as a deck saloon, galley and stowage space enough for long holiday tours and advanced cuisine. The sink is very deep and has attractive single-pillar tap. There is also an oven and a stove with two burners.

The canopy solution works according to the same principle as the 373 ACC, with a sliding roof over the patio (soft-top) that opens up the entire lounge area. Above the aft window there is a canopy that opens or closes in seconds, and has its own recessed stoage around the sun bed on top of the aft cabin.

Shaft for simplicity and security
For optimized utilization of the boat’s internal volume, Marex has chosen traditional straight-shaft drive in 320 ACC. With both aft and bow thrusters the boat is very easy to maneuver. With the Yanmar V8 diesel engine, the boat achieves a respectable top speed of 27 knots, but the boat is also available with lower engine options for those who want it.

MOTOR BOAT OF THE YEAR AWARDS 2013
SPONSORED BY PANTAENIUS
WINNER

EUROPEAN POWER BOAT OF THE YEAR 2013

KEY FEATURES
- First-class overall comfort for the whole family
- Large toilet & shower room
- Elegant and rich appointments
- Plenty of stowage
- Simple canopy solution
- Totally adaptable format for all occasions

TECHNICAL SPECIFICATIONS
- **Hull type: Planing with shaft**
- **Length: 9.99 m**
- **Beam: approx. 3.30 m**
- **Height without cradle: 3.84 m**
- **Weight: approx. 5300 kg (empty boat)**
- **Depth: 1 m Fuel tank: 480 l**
- **Blackwater tank: 160 l**
- **Water tank: 320 l + 40 l hotwater**
- **Width of side decks: 26 cm**
- **Berths: 3+2 persons**
- **Seats: 8 people**

MAREX 373 ACC. LONG DISTANCE CRUISER

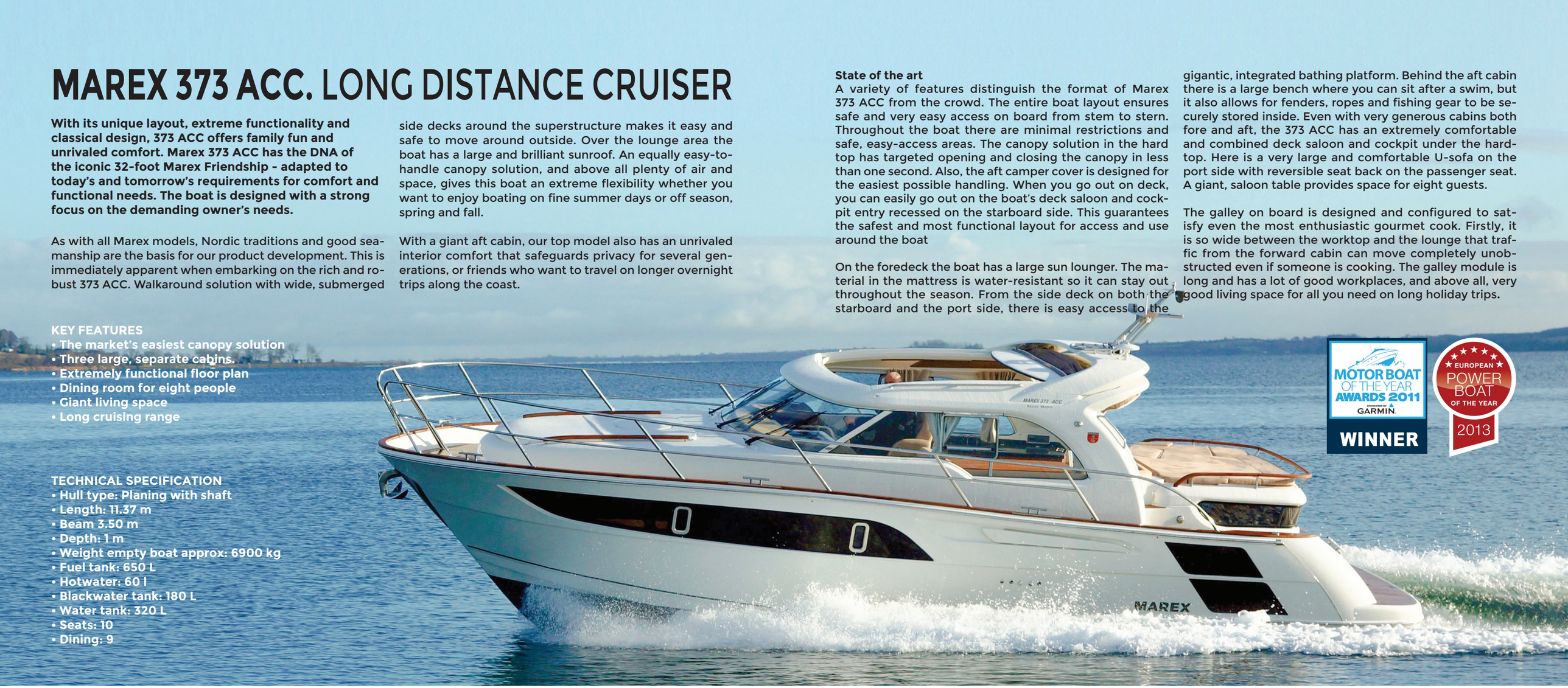
With its unique layout, extreme functionality and classical design, 373 ACC offers family fun and unrivaled comfort. Marex 373 ACC has the DNA of the iconic 32-foot Marex Friendship – adapted to today's and tomorrow's requirements for comfort and functional needs. The boat is designed with a strong focus on the demanding owner's needs.

As with all Marex models, Nordic traditions and good seamanship are the basis for our product development. This is immediately apparent when embarking on the rich and robust 373 ACC. Walkaround solution with wide, submerged side decks around the superstructure makes it easy and safe to move around outside. Over the lounge area the boat has a large and brilliant sunroof. An equally easy-to-handle canopy solution, and above all plenty of air and space, gives this boat an extreme flexibility whether you want to enjoy boating on fine summer days or off season, spring and fall.

With a giant aft cabin, our top model also has an unrivaled interior comfort that safeguards privacy for several generations, or friends who want to travel on longer overnight trips along the coast.

KEY FEATURES
- The market's easiest canopy solution
- Three large, separate cabins.
- Extremely functional floor plan
- Dining room for eight people
- Giant living space
- Long cruising range

TECHNICAL SPECIFICATION
- Hull type: Planing with shaft
- Length: 11.37 m
- Beam 3.50 m
- Depth: 1 m
- Weight empty boat approx: 6900 kg
- Fuel tank: 650 L
- Hotwater: 60 l
- Blackwater tank: 180 L
- Water tank: 320 L
- Seats: 10
- Dining: 9



Extreme interior comfort
The area below decks can be closed from the cockpit with a sliding door. The corridor that connects the shower room, toilet room and main bedroom is very spacious. Like everywhere in the boat there is good headroom. In the main cabin, there is a mid-sized king size bunk with steps on each side which makes it easy to get up onto the berth. All rooms are maximized to provide as much space as possible.

Huge windows and portlights bathe the interior with natural light. In addition also the power-saving LED illumination is configured to provide maximum lighting, but can also be dimmed for more warmth and atmosphere. Plus the boat has another very spacious cabin under the deck saloon where one adult or two children have plenty of room for ultimate comfort.

In addition to the comfort throughout, the Marex 373 ACC has two clearly separate living spaces - the Aft Cabin solution. This voluminous accommodation is like a separate apartment that ensures children or friends total privacy. Large panoramic windows make the cabin very inviting and bright. Not least, full standing height contributes to a total experience of spaciousness. The Marex 373 ACC has a separate shower room and toilet room for added flexibility and comfort. The heads has plenty of closet space and surfaces that are easy to keep clean. On the port side opposite, the boat has a large and lovely shower room. Also here there is plenty of dry storage space for towels etc.

Comfortable hull
The Marex 373 ACC has a planning vee hull with traditional straight-shaft transmission, a system that guarantees maximum safety and minimal maintenance. The performance is impressive - both in terms of maneuverability, noise and vibration, but not least speed. The boat has a top speed of 31 knots and a possible cruise between 25 and 28 knots. The hull is very harmonious and has very good handling at all speeds.

State of the art
A variety of features distinguish the format of Marex 373 ACC from the crowd. The entire boat layout ensures safe and very easy access on board from stem to stern. Throughout the boat there are minimal restrictions and safe, easy-access areas. The canopy solution in the hard top has targeted opening and closing the canopy in less than one second. Also, the aft camper cover is designed for the easiest possible handling. When you go out on deck, you can easily go out on the boat's deck saloon and cockpit entry recessed on the starboard side. This guarantees the safest and most functional layout for access and use around the boat

On the foredeck the boat has a large sun lounger. The material in the mattress is water-resistant so it can stay out throughout the season. From the side deck on both the starboard and the port side, there is easy access to the gigantic, integrated bathing platform. Behind the aft cabin there is a large bench where you can sit after a swim, but it also allows for fenders, ropes and fishing gear to be securely stored inside. Even with very generous cabins both fore and aft, the 373 ACC has an extremely comfortable and combined deck saloon and cockpit under the hardtop. Here is a very large and comfortable U-sofa on the port side with reversible seat back on the passenger seat. A giant, saloon table provides space for eight guests.

The galley on board is designed and configured to satisfy even the most enthusiastic gourmet cook. Firstly, it is so wide between the worktop and the lounge that traffic from the forward cabin can move completely unobstructed even if someone is cooking. The galley module is long and has a lot of good workplaces, and above all, very good living space for all you need on long holiday trips.

Extreme interior comfort
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THE SUPERYACHT FEEL:

Marex 375 is based on the same basic idea as the award winning Marex 373 ACC. But in this boat, the socialable criteria are further enhanced.

With this top model, Marex has driven the development of smart solutions to an eye-catching level. The Marex 375 is an astonishing package of solutions that will not only set the bar too high for the competition but also prove - and addictive to any future owner.

The boat has extremely comfortable solutions. It is flexible and easy to adapt to various climatic conditions with the ability to be fully enclosed or completely open thanks to innovative design ideas. The cabins are huge and the stowage giant. Marex 375 adds whole new and long-awaited opportunities to the boating market.

Comfort for cruising

This twelve metre long boat has several engine options and propulsion solutions. The customer can uniquely specify dual installation on stern drives, vee drives or single straight-shaft installation. The balance of the boat is fine due to engine and tank positioning. The boat is a pleasure to drive, not least because of the extremely low noise level and the compact construction where ambient noise is almost nonexistent.

Plaudits from the serious seafarer

In Marex 375, the manufacturer has important comfort features such as low noise levels, spaciousness, stowage space, user-friendly solutions, and not least the social environment. Thanks to a triple back door, you can open up between the saloons outside and inside so that this area combines seamlessly into each other and becomes a big social lounge. On the aft deck, the owner can choose between two solutions:

either fixed settees with storage under or a U-sofa around a large table. This folding table can be turned in different positions, depending on where people are sitting or how many guests need to be accommodated. On the starboard side there is fixed seating, and under a lid there is plenty of room for every storage need.

The outdoor seating is extremely comfortable and social, while maintaining the need for good flow and easy access through the boat. There is also generous access through the transom door onto the bathing platform on the starboard side.

MAREX 375.

TECHNICAL SPECIFICATIONS

- **Hull type: Planing with shaft**
- **Length: 11.99 m**
- **Beam: approx. 3.55 m**
- **Height without cradle: 4.30 m**
- **Weight: approx.7700 kg (empty boat)**
- **Depth: 1 m Fuel tank: 680 l**
- **Blackwater tank:200 l**
- **Water tank: 320 l + 60 l hotwater**
- **Batteries: 4 x 100 amp**
- **Headroom front cabin: 201 cm**
- **Headroom mid cabin: 193 cm**
- **Width of side decks: 26 cm**
- **Berths: 2+2+2 persons**
- **Seats: 14 people**

Enormous cabin comfort
In Marex 375, there is scope for the most functional storage space. In the main cabin, the space below the bunk is utilized to the maximum. In addition, there are large cupboards and drawers on each side of the berth. The lighting is first class. Large glass windows in the hull sides give a wonderful view when in the harbor, and provide the best possible feeling of space and ventilation.

Throughout, the floor plan combines function and fashion in a unique style. The mid cabin has a very spacious dressing room, with its own wardrobe compartment containing drawers, cabinets and shelves. Here is also a comfortable seat bench. Large windows and portlights that open can release lots of natural light.

The shower and toilet room on the starboard side is cleverly divided with separate toilet and separate shower room. The shower compartment is enclosed with glass doors and separate from the part of the room that has a washbasin and a generous L-bench with covered toilet space.

Magic Marvel
The Marex 375 features throughout copious drawers and cabinets enough for all that you need - with a good margin. A cooker hob with three burners and oven is mounted conveniently for maximum ventilation, and a deep sink in the worktop makes it easy to wash.

The whole area is generously proportioned. A 130 litre refrigerator and a 28 litre freezer offer capacity far beyond what you expect to find in boats of this size.

Innovative lounge solution
Through the three piece sliding door from the cockpit you will find the boat's main saloon. Here is plenty of space if someone wants to move to and fro even when someone is busy at the galley. At the port side there is a giant U-sofa around a large long table with flaps at each end. Integrated bar stools in each table leg provide extra seating for two people.

The front seat can be reversed to provide a passenger seat for two at the same height as the driver in the direction of travel. The sliding sunroof in the lounge can be opened to offer fully convertible open living whenever the weather permits.

Unique canopy
Like other Marex models, 375 also has our unique easy-use canopy design and configuration. The sunroof opens the entire roof over the aft deck. The canopy sides also run in rails just like curtains in the GRP frame to the ceiling, and when the canopy is loosened from the fasteners, they also slide into vertical hidden canopy pods on either side of the roof. The operation is done in seconds.

Voluminous benches
The voluminous benches on the bathing platform both offer good seating after a swim, but also provide very good drained, storage boxes to include provision for two propane bottles. The sidedecks have a width that makes it very easy to move forward on the front deck. In the side decks there are hatches to dedicated storage lockers for fenders, which can easily be deployed when berthing. This is also a unique solution for Marex 375

MOTOR BOAT MOTOR BOAT AWARDS 2006 • 2016 10 YEARS SUCCESS PANTAENIUS HIGHLY COMMENDED 2016

KEY FEATURES
- Fully convertible from outside to inside living
- Unique sunroof and canopy solutions
- Enormous space throughout
- Large, comfortable cabins
- Maximum space utilization
- Many engine and transmission choices

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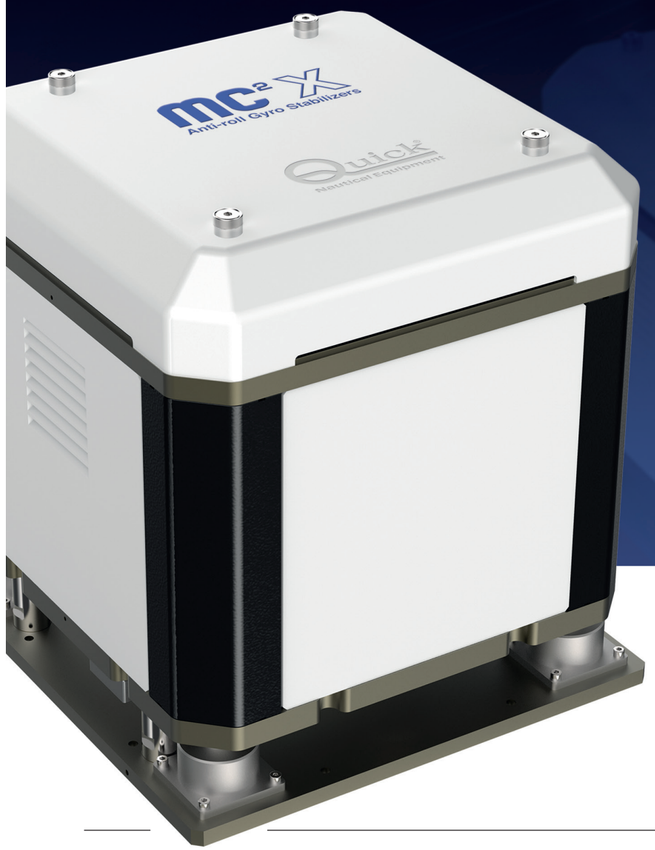

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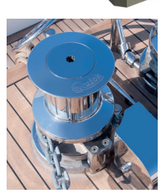

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Vår filosofi er KVALITET OG SERVICE I FOKUS. Med dette som utgangspunkt, har vi opparbeidet oss en stor kundegruppe som setter pris på det lille ekstra som ytes av administrasjonen og vårt dyktige fagpersonell.

Bergen Maritim AS har salgsagenturer på kvalitetsbåter fra Norske Marex og Finske Weldmec. Videre tilbyr vi bruktbåt formidling som den del av våre salgskonsepter.

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THE MAREX FACTORY

Key facts Marex Boats UAB:
- Factory area: 50.000 square meters
- Production facilities: 12.200 square meters
- Number of employees: 200
- Average annual production: 100 boats per year

Facts vacuum moulding:
- Light weight plastics
- Improved quality control
- Better working environment
- Less pollution
- High control of the location of the glass fibre mat
- Optimized relation between glass and polyester
- Less danger of air bubbles in the laminate
- Stronger and lighter laminate
- Insulated hull over the waterline

The Moulding Area

The moulding area is now in total 8,000 square meters, when the new moulding area under construction is completed, Marex UAB will be prepared for future growth. The production facility includes a total of fifty acres of land, providing unlimited possibilities for extensions and high flexibility.

As part of the development, we started work in 2017 on the construction of a completely new moulding building of 3,500 square meters. Using modern production technology, we laminate all hulls, deck and other parts in-house. All major components like hull and deck are vacuum-moulded, while smaller parts that require high levels of manual work are produced by hand.

Why vacuum moulding?
The principle of vacuum moulding is that the raw materials can be pre-cut and laid out after a certain level of dryness in the mould. Then the entire mould is covered with a plastic film.

Through small hoses placed in strategic places, a vacuum is created. At the same time, polyester is released and sucked in to the mould. This process enhance the laminating process and allow us to have full control of how much strength and weight we add to the various parts of the boat.

Vacuum moulding achieves a more ideal relationship between glass and polyester in the finished laminate. It is the glass that gives strength, while the polyester is a pure bonding-agent to hold the glass in place. Therefore, it is an advantage if you can reduce the amount of polyester as this will reduce the total weight of the laminate. Vacuum moulding reduces the risk of air bubbles remaining in the laminate.

The quality of the finished product is also much less dependent on human factors that otherwise could affect the quality outcome. Vacuum moulding is a completely closed process. This means drastically reducing the emissions of harmful gases in connection with the construction process. This is of great importance to the people who build the boats and the surrounding environment.

"Marex has today some of the boating industries highest second hand values on the boats"

Cutting Area

There are hundreds of moulded components in a modern leisure boat. Before the assembly of the boat can begin, hulls, deck and other components are sent to the department that makes the final finish of corners and edges by hand.

Here, excess glass fibre is cut away and smaller components adjusted before edges and corners exposed receive a final coat covering of topcoat gel for optimal finish and durability.

In addition, openings are cut into feeds, hatches and windows. In this section we also have a separate spray bay where we apply Nextell coating on the dashboard and other modules in the cockpit that require anti-reflection surfaces.

Final Assembly

At Marex, the boats are manufactured according to the line principle, with specialized teams taking care of all installations at different stages of production.

All main installations such as engine, hot water, warmer, power, thrusters, tanks and other interior fittings are mounted in the hull before lifting the deck and cabin mouldings together and joining to the hull.

Then installation of all other components and accessories, covers, pillows and fittings. At each station on the production line there are dedicated bays that contain all components to be mounted on board at each stage of the process. This is a demanding logistics task that ensures a streamlined production without costly interruptions.

Quality check, testing and delivery

Marex delivers motorboats in the premium segment, and therefore attaches great importance to quality control throughout the manufacturing process.

The last part of this quality control is a comprehensive test procedure that each boat reviews before being forwarded to the dealer. In addition, Marex simulates rain and water over the entire boat in a separate test pool to ensure that the boats are free from leaks.

Marex has developed systems that enable us to ensure our customer's satisfaction. The on-water testing enables us to check all of the onboard components and systems through a comprehensive one hundred point audit; the electronic system, engine, heating system, lighting, and navigation and so on. This process eliminates any production anomalies. The testing team is responsible for reporting all faults to the team leader in the production line. Through this procedure the causes of anomalies are analysed and eliminated refining the whole production process. By doing this prior to delivery of the boat, delivery is expedited and waiting time is reduced.

Before we deliver the boat from the factory it is thoroughly cleaned, washed and packaged; and on arrival of a Marex boat to a dealer a visual internal and external inspection is conducted.

Marex has today some of the boating industries highest second hand values. This is not achieved overnight, but by the very best long term aims and feedback from all our customers.

Marex simulates rain and water over the entire boat in a separate test pool to ensure that the boats are free from leaks.

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Jensen & Englund Marine är din Marexpartner på svenska västkusten. Efter 12 år i båtbranschen har Jensen & Englund Marine hunnit bli en av Sveriges största marinhandlare. Tack vare vårt läge, med egen marina, kan vi tillgodose alla önskemål som våra båtägare har.

Vi erbjuder våra kunder uppställning av båt både inomhus och utomhus.

Marinan som vi köpte 2011 ligger i Kungsbacka, 2,5 mil söder om Göteborg vid Kungsbackafjorden.

Marinan är inhägnad, kameraövervakad, larmat och med en kodstyrd passagegrind som hålls stängd nattetid.

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”VID VATTNET FÖR DIG PÅ HAVET”

Edmund Jensen
VD

Vi har 150 skyddade båtplatser i sötvatten så du slipper påväxt under båten.
Med direkt utfart i Kungsbackafjorden, hittar du fina stränder och öar i saltvatten och har nära till Göteborgs södra skärgård och Danmark.

Vår serviceverkstad servar Volvo Penta, Yanmar och flera motormärken och är auktoriserade för Yamaha. Med egen servicebil kommer vi också ut till din brygga och servar vid behov.

YAMAHA Revs Your Heart

Erling Ingolfsson
Servicetekniker

Vi har en stor närvaro på marknaden, du hittar oss på alla Sveriges båtmässor, ute på havet eller på andra event. Vill du veta mer om oss och om Marex under trevliga former? Kontakta oss så berättar vi mer om nästa evenemang.

När du skall köpa en Marex så kontaktar Du Niclas och hans säljteam! Med flera års erfarenhet inom båtbranschen, segling och motorbåtskörande gör vi det enkelt för dig som kund att välja rätt modell och ser till att ditt Ägande med allt vad det innebär blir så enkelt som det ska vara.

Vi är också återförsäljare för mindre båtar, motorer och vattenskotrar.

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Dealer Portrait:

Hugo Scherer.
Hochmuth Bootsbau AG, Switzerland

Hugo Scherer
Age: 52
Location: Stansstad
Position: Manager and Owner
Dealer: Hochmuth Bootsbau AG
Time in industry: 20 years
Favorite Marex: 310 or 375

Marex Dealer in the heart of Europe

A total of 436 metres above sea level, on Lake Lucerne in Switzerland, is one of Europe's foremost dealers of Scandinavian boats - namely Hochmuth Bootsbau AG in Stansstad.

The company was established in 1960 by Hermann Hochmuth, who quickly specialized in boats manufactured in Scandinavia throughout the 1960s. They have maintained this position as a leading boat supplier since then, with well-known brand names like Marex, Windy, Draco and Saga in the portfolio.

Previously, they also represented manufacturers such as Nidelv, Polar and Nor Star. Centrally located in the heart of Europe, Hochmuth Bootsbau AG. Today, Hochmuth Bootsbau AG is owned and managed by Hugo Scherer, who bought the company in 1998. They have represented Marex in Switzerland since 2010.

Why did you choose to bet on Marex?
-There is a two-part answer to that question. Partly because the former dealer was in trouble and therefore we contacted Marex to offer to take over the dealership.

We quickly agreed with the Aalruds and have been the Marex dealer in Switzerland since. Secondly, we wanted to have well-built boats with strong Norwegian roots in our portfolio, which was challenging given that both Nor Star and Nidelv had discontinued their operations in Norway. Norwegian boats are built for rough conditions, and Norwegian boats have good canopy and cover solutions.

We do not have much wind and high sea here compared to Norway, but we have a lot of rain. And then it is important for well-functioning and simple canopies, campers and covers. Marex majors brilliantly in this area.

What is your background in the boat industry?
-I grew up with my father's boat. He was also a Hochmuth customer since the start of the 1960s. After my education in Zurich, I traveled around Europe as a

service mechanic / engineer for a Swiss company, before I started Swissarmy in the bridge building department of what is called the Swiss Navy due to their boats for floating Bridges, following this I got a job in a forklift & Logistic companie "STILL" to build wearhouses. By chance, I was given the opportunity to buy Hochmuth Bootsbau AG in 1998.

The company was then down and was characterized by internal disputes. Together with two key people who had worked in the company for a long time, Othmar Zingg & Hans-Ueli Keller we created a holding company and bought Hochmuth before we started the job of building the company to what it is today. My two partners have now retired while I continue as sole proprietor.

What is important for Swiss customers when buying a boat in this class?
-Let me say this: You can buy a 32-foot boat for 100,000 Euro. It will work, but it's not a Marex. If you are interested in investing a little more, you get timeless quality, low maintenance and so on. There you will find the typical Marex customer.

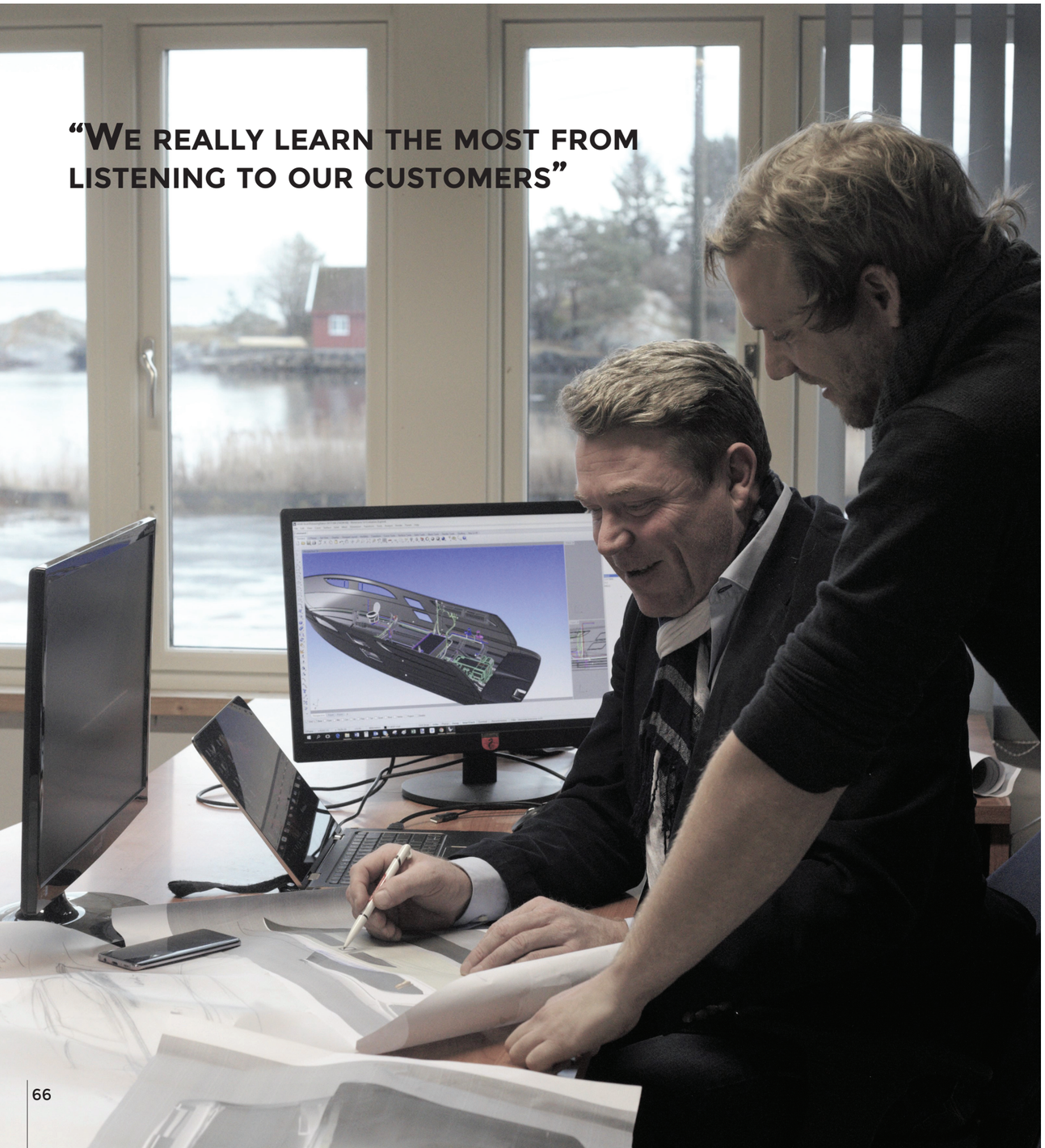
The boats are usually used on the Swiss Lakes, and they are usually moored in a marina which is the starting point for day trips, for example, to a restaurant, and to some extent also overnight trips. If you want to move the boat from one locale to another, we also organize it for our customers, says Scherer.

If you chose a Marex yourself, which one?
-It must be Marex 310 or 375. Neither I nor my partner have children, and for us two, Marex 310 works well when we go out to sunbathe and swim. But sometimes we travel on weekend trips, and then the 375 is the ultimate option because it offers the extra space we want.

Often, we travel after working hours in the summer to a restaurant, moored up there and eat before we return home in the evening. We also have customers from, for example, Zurich who spend their holiday on Lake Lucerne, and typically choose a 375, something I had done, concludes Hugo Scherer.

"IT IS IMPORTANT FOR WELL-FUNCTIONING AND SIMPLE CANOPIES"

“Design is a result of the user’s behavior and needs. Not the other way around”



Espen Aalrud, second generation owner of Marex has a clear design philosophy. It deviates from the mainstream thinking, but after receiving all of Europe’s most prestigious design awards, there is little doubt that the basic idea behind the Marex concept meets a major need in the market.

“We started the development of the new generation Marex models in 2008. We were fully aware that we wanted a distinctive classic expression,” says Espen Aalrud, who is leading the product development in Marex. -In the meantime, the functional design should be cutting edge and state of the art and show direction into the future.

The basic idea behind the new generation Marex is that the boats should be adapted to the users’ behavior and wishes. Traditionally in the boat industry there have been the boats that have defined the behavior of the users and not the other way round. This was not a way we wanted to go, our boats should be the easiest to use, explains Espen Aalrud.

A clear thought.
After Espen Aalrud had his debut as a boat designer with Marex 21 Duckie that time together with Espen Thorup and until today’s Marex 375, the former Fevik-based manufacturer has undergone a tremendous development. A boating family has grown up with its own distinctive language, and Marex has more than any other manufacturer put in considerable resources in the effort to create smart, functional solutions.

The goal has been to minimize the number of sources of irritation and increase both comfort and ease of use. The boat pleasure is bigger if everything is done easier. They are successful. Innovative, intelligent solutions are paired with aesthetics and ease of use in a way that Marex is alone.
Espen Aalrud, initially a lawyer by profession, decided early to direct development work as Marex would change into a new design language. Aalrud’s basic insight into how customers use their boats has been crucial in the development of format solutions, deck layout, space utilization and class-leading cabin design.

He wanted to throw old thoughts out of the window and find solutions that optimize time to enjoy boating and minimize the number of issues and concerns. This is a strong driving force behind the work of Espen Aalrud. We really learn the most from listening to our customers. We receive constructive and good input from boat owners at fairs. It is inspiring. The package must have a design that also keep the value of the boat over time.

Demanding processes
-A boat is always a compromise. The relationship between costs and wishes must always be included in the assessment. It is very important to define the target group for each model. Age group, family situation, user behavior and the environment in which the boat is to be used are factors that are very important for what qualities and solutions we must prioritize, says Aalrud.

Espen Aalrud is based in Norway, but works closely with a team of engineers and programmers in Europe and at Marex’s yard in Kaunas, Lithuania. Many of the employees are involved in the process. From the first ideas, the sketch is made, in close dialogue with Saulius Pajarskas general manager at Marex in Lithuania, through the most experienced craftsmen, as well as the most proficient carpenters.

Then an intense 3D design process takes place. The great 3D designer Kristijan Nikl in Slovenia sews everything together.The result of a good teamwork. From there it goes to milling of plug to finished shape. Only then can the boats be put into production. Such a process can easily take 6000 to 7000 hours before the first boat is made. The team is constantly working to find the best production technology solutions to keep costs down.

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WESSEXMARINE

25 YEARS

As the home of Marex in the UK, Wessex Marine shares many of the same common values offering the most comprehensive service possible to compliment Marex's award-winning boats. In common with Marex, we are a family-run business which means a personal and individual approach to everything we offer - something that we and our customers value very highly.

As with Marex celebrating 45 years, we are also celebrating an important anniversary, in our case 25 years of being the UK's top independent specialist in Scandinavian motorboats. We are proud to work with and represent some of the most respected and admired boat builders in the industry - with Marex being one of our leading brands. Their continued determination to design and build the most imaginative, innovative and finely finished motorboats is second to none - attributes reinforced by Marex's unique and leading record of industry awards.

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